

Focus

Our Informative Quarterly Newsletter
Issue 29 **Summer 2025**

Main Story:
25 Years at
Scotmin

Main Story



Celebrating 25 Years at Scotmin

Scotmin Business Development Manager Neil Dale celebrated 25 years of working at Scotmin in June. Congratulations to Neil on achieving this amazing milestone and thank you for being such a valuable member of our Scotmin team. To mark the occasion, we caught up with Neil and asked him to reflect on the last 25 years:

What is the biggest change/s you've seen in agriculture in the past 25 years?

Farm scale has changed dramatically. 25 dairy cows was a reasonable sized herd in my youth, today small farms have disappeared, and the remaining farms just get bigger.

What is the best part of your role?

I love being on farm and finding solutions to issues for my farmers.

Observation and building strong relationships with my customers is the key to this solutions led approach.

Which is your favourite Scotmin product?

Whilst I don't have a particular favourite MEGASTART Ewe and Lamb would be one of the best. However, I do also like being able to formulate products for individual farms to solve issues.

What has been the best thing about your career

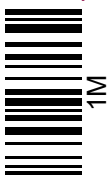
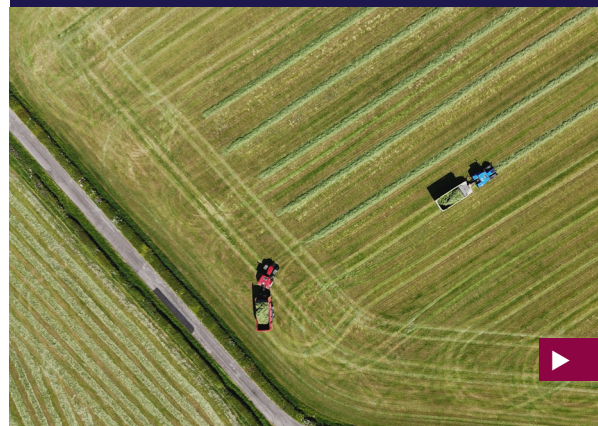
My career spans 50 years in agricultural sales and I always believe in ensuring whatever I sell was sold for the right reasons and it pleases me to know that I have dealt with some customers for over 40 years; suggesting they trust my advice.

Brilliant Silage starts with Bonsilage!



Bonsilage Plus is a multi-strain forage additive that increases the energy density of the silage through improved digestibility, reducing reheating by inhibiting yeasts and moulds:

- Optimum fermentation acid pattern in the upper DM range
- Improves digestibility
- Higher energy density
- Controlled acetic acid formation reduces reheating
- Better crude protein quality



▶ Keeping Biting Insects Away from Livestock

Did you know?

In the UK there are at least 20 common species of fly that feed on cattle. Many of these flies act as vectors for a range of disease pathogens and the irritation they cause may lead to disturbance and loss of productivity through reduced weight gain or milk yield¹.

Summer may be a much-awaited season for many of us, but with the warmer weather comes the curse of flies and biting insects that can cause stress, irritation, and health problems to livestock, resulting in reduced performance and productivity.

MEGALIX Garlic Grazer is a natural aid to discourage flies and biting insects. Containing high levels of garlic, which when consumed by livestock, is excreted through the skin, providing an invisible screen over the animal's body helping to repel biting insects. Reducing the risk of insect bites, allowing livestock to graze without irritation.

The minerals, vitamins and trace elements included in MEGALIX Garlic Grazer balance the recognised deficiencies in summer grass, whereas the included Zinc helps to maintain skin integrity and strength to further guard against biting insects.

For optimal animal performance at grass and to help in the fight against biting insects, ask our team about MEGALIX Garlic Grazer.

¹ <https://www.cattleparasites.org.uk/app/uploads/2023/11/COWS-ectoparasites-chapter-at-Nov-23.pdf>



It's Show Season!

The summer show season kicked off in style at Ayr Show on Saturday 10th May as we welcomed friends and customers both old and new.

Somebody who particularly enjoyed themselves was Eilidh as she got to drive Rab's truck!



Thank you to Shona Speirs for sharing these great photos with us 📷

The team will be exhibiting at the upcoming shows, and we look forward to welcoming you with some almost famous Scotmin hospitality:

Biggar Show	19 th July
Border Union Show	25 th & 26 th July
Stranraer Show	30 th July
Wigtown Show	6 th August
Dumfries Show	2 nd August
Kelso Tup Sale	12 th September
Agriscot	19 th November
LiveScot	21 st & 22 nd November

Questions?

Email info@scotmin.com with your enquiries.

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