



Focus

Our Informative Quarterly Newsletter
Issue 21 **Summer 2023**

Main Story

Supporting Our Local Community

At Scotmin we recognise the importance of working within and contributing to our local community, for this reason we are delighted to announce our support of Ayr Utd Football Club, Ayr Rugby Club and Whitletts Juniors.

All of these sporting bodies are located within a 4 mile radius of our manufacturing site and each seek to promote lifelong learning, health and well-being of community members through sport.

"The community in which we operate is vital to our business success, many of our employees, customers and business partners come from

the local area. Our approach as a responsible business takes a variety of forms including charitable donations, fundraising and partnering initiatives. Over the years we have been able to support local shows and societies as well as the likes of RSABI (*Royal Scottish Agricultural Benevolent Institution*), SAYFC (*Scottish Association of Young Farmers*) and **My Name's 5 Doddie Foundation** all of which have deep roots in agriculture. Our partnership with Ayr Utd, Ayr Rugby and Whitletts Juniors allows us to support the wider community in which we are based".

Graeme Warnock, Marketing Manager ■

Main Story:
Supporting Our
Local Community



It's Show Season

It's show time!! We would love to see friends and customers both old and new as we take part in the following events:

- **Scotland's Beef Event**
Dumfries | Tuesday 6th June
- **Biggar Show**
Biggar | Saturday 22nd July
- **Stranraer Show**
Stranraer | Wednesday 26th July
- **Border Union Show**
Springwood Park | Saturday 29th July
- **Wigton Show**
Wigton | Wednesday 2nd August
- **Dumfries Show**
Showfield, Park Farm
Saturday 5th August
- **Kelso Tup Sale**
Springwood Park | Friday 8th September
- **Agriscot**
Royal Highland Centre
Wednesday 22nd November
- **Livescot**
Lanark Market | Saturday 25th November





Dale's Diary

Devil is in The Details

It always amazes me that seasons from one year to the next can be so different.

Last year we were bemoaning the lack of rain and this year we are now wanting things to dry up. This highlights a point I want to make. It is essential that we keep monitoring our inputs, not just for financial reasons but from a nutritional viewpoint also. Forage mineral analysis, milk mineral analysis and even hair mineral analysis are all useful tools to ensure there are no surprises lurking in the background.

This was highlighted to me recently following a hair sample taken from a group of suckler cows.

The sample showed a low iodine content and comments from the farmer concerned backed this up as he said calves were not sucking very well. This is indicative of iodine deficiency resulting in a lack of sucking reflex in calves. In the short term an iodine-based teat dip could be poured on the back of the cows pre-calving, which seems to help in iodine deficiency cases. One calf did die so my response to this was to increase the iodine content of the mineral and ensure this deficiency did not become a major problem.

Monitoring the mineral status of the animal, for me, is a critical part of ensuring

performance in terms of growth, fertility and milk production are maximised. Essentially a healthy animal will perform.

At Scotmin we offer a number of services that can help maximise efficiencies and on farm profitability, including pre-cut grass testing, forage mineral analysis, milk analysis and ration advice. Speak to your Scotmin representative today to find out more. ■

Solsel Salt Licks

Modern animal husbandry means, among other things, optimal feeding! Healthy and efficient animals require balanced minerals in their bodies.

Salt Lick blocks are a simple and effective way of feeding supplements. They provide livestock with crucial minerals and trace elements such as Sodium, Magnesium, Calcium, Manganese, Zinc, Iodine, Selenium and Copper. The salt requirement of an animal is very individual – this depends on the type of animal, as well as its age, usage, and demanded performance.

The animal instinctively and efficiently takes care of its own feeding: It licks the salt until the demand has been fulfilled, which means there is no overdosing or addictive behaviour. At the same time, this method is also ideal in supplying the animal with additional minerals.



From £11.03
per block

■ Solsel Natural

25kg Natural salt lick manufactured with pure rock or evaporated salt. Perfectly suited for dairy, beef and sheep.



From £7.33
per block

■ Solsel Extra

10kg salt lick incorporating Copper, Magnesium, Calcium, Manganese, Zinc, Iodine, Selenium making it perfectly suited for both beef and dairy.



From £7.08
per block

■ Solsel Universal

10kg salt lick with Magnesium, Calcium, Manganese, Zinc, Iodine, Selenium. Excludes copper, making it universally suitable for beef, sheep and dairy livestock.

**Experts in
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