

Focus

Our Informative Quarterly Newsletter
Issue 15 **Autumn 2021**

Main Story



40 years of George Scobie

The 1st of September brought with it a milestone for one of Scotmin Nutrition's most recognised faces as George Scobie celebrated his 40th year in partnership with the company.

Over the last four decades George has taken on almost every role in the company, from production to procurement, sales and marketing, customer services and even human resources at times.

Despite all of these roles and the 40 years he has spent with the company, we could only find one photo where George was actually "working". ■



Win a £100 Scotmin Voucher Every Month

The team at Scotmin want to stay in touch and keep you up to date with the latest news, offers and product information.

Each month we will be running an online competition giving away a £100 Scotmin voucher to one lucky person subscribed to our newsletter list.

Visit our website to sign up or keep an eye on our social media channels for more details. ■



It's Show Time!

The Scotmin team are delighted to be making preparations for attending a number of shows in the coming months.

Take a note of the dates below and come join us for a long overdue catch up and some light refreshment.

- **LiveScot** - Saturday 27th November
- **Agriscot** - Wednesday 9th February



MEGA OFFER!

£90 OFF

Scotmin are offering £90 Off Tonne orders of MEGASTART Ewe & Lamb

Megastart Ewe & Lamb is an innovative feed tub designed to be fed to ewes and lambs. Research proven to improve lambing performance and enhance DLWG

in lambs at grass.

To qualify for this offer, orders must be placed between Wednesday 7th September and Thursday 21st October 2021, with delivery

being taken no later than Friday 29th October.

Delayed payment is also available until Friday 31st December.

Speak to your local sales representative today to find out more details. ■



Dale's Diary

Topical Management and feeding tips straight from the field

Research continues to show the benefits of correct dry cow feeding, however no system is 100% right. Finding one that works for you is the key.

Personally I believe if the system is simple it tends to work. The key to dry cow feeding would appear to be controlling supplies of good quality forage yet maintaining ad lib forage intake (i.e. keeping the rumen 'stretched') and cow condition score.

The point of the dry period is to allow the udder to recover and repair itself as well as making sure correct embryo development takes place. This is a complex balancing act and grass/silage alone cannot supply all these needs. (See table opposite)

At Scotmin we have been looking at colostrum quality and quantity which is also influenced by dry cow feeding. As a result Megastart pre calving tubs and Megastart dry cow minerals have been developed.

By providing high levels of trace elements, magnesium and 'MOS' the immune system of the dry cow is optimised. The result is reduced

incidence of milk fever, retained cleansings, mastitis and an improvement in colostrum quality by up to 35%. This obviously has a knock on effect with subsequent cow and calf health.

I have had several farmers already comment on this and how well cows have come into milk as a result and that calf health has been noticeably better.

There is no need to over complicate dry cow feeding, keeping it simple really does work!

Now there's something to think about. ■

Typical Dry Cow Ration

	Far off (8-3weeks)	Near (3 weeks –calving)
Grass silage(25%dm) kg/head	25	25
Straw kg/head	3	3
Blend (18%) kg/head	-	2
Megastart pre calver tubs	ad lib (150gms)	ad lib (150gms)
Cost (£/hd/day)	£1.04	£1.50

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