



# Focus

Our Informative Quarterly Newsletter  
Issue 6 Summer 2019

Image  
Scotmin Nutrition founder Peter Robertson (right), Main Story



Main Story

## Scotmin Nutrition Celebrates 40th Anniversary

**Having started in 1979 as a family firm supplying to local farmers, Scotmin Nutrition has since grown to be one of the largest animal supplementation businesses in the UK.**

To mark the last 40 years, staff both old and new were invited to the Ayr manufacturing site to celebrate this important milestone. Guest of honour on the day was Peter Robertson who founded the company in Maybole, South Ayrshire.

With a modest £4,000 of initial collateral, Mr Robertson borrowed an additional £2,000 from the bank in order help him reach his goal of setting up Scotmin.

"I had for a long time seen a gap in the market, and I made it my ambition to set up on my own," recalled Mr Robertson, "I can still remember applying for the loan and being told that the interest I would be paying on it was 17.5%!"

Mr Robertson was joined on the day by his son Andrew, who became instrumental to the success of the company, taking over the reins in June 1990 as managing director.

"I worked with some incredibly hardworking people over the years, none more so than my son Andrew. He was the one that really lit the touch paper and propelled Scotmin to become the success that it is today," added Mr Robertson.

"That success was built on a strong ethos of

developing solutions based on the philosophy that every farm is different, be it soil type, forage quality or forage availability. The primary focus has always been to listen to the requirements of our customers and customise our products to meet their needs.

Mr Robertson concluded proceedings by thanking all those present, "I planted an acorn many years ago and since then it has grown into a mighty tree, I'm delighted to see so many people here today and I'm immensely proud of just how much the company has grown."

As part of the Carr's Group plc since 2010, having been sold to Buccleuch in 2005,

Scotmin has benefited from huge investments in infrastructure, research and product development. Commercial and Operations Director Ken Gay comments on the future of the business, "We look forward to the next 40 years with great optimism and owe a debt of gratitude to the Robertson family, our staff and our customers. The core values of Scotmin remain the same today as they were when Mr Robertson founded the company and we will continue working with and listening to our customers to provide the best possible products that meet their business needs. ■"



Left to Right: Andrew Robertson, Peter Robertson, Ken Gay.





## MEGALIX Garlic Grazer the Natural Way to Keep Biting Insects Away from Livestock

**Widely regarded as the highest quality molasses mineral tubs on the market, Megalix Garlic Grazer tubs are a popular and convenient method of providing bioavailable minerals and trace elements 24 hours a day.**

Megalix Garlic Grazer contains high levels of garlic which when consumed by livestock is excreted through the skin, providing an invisible screen over the animal's body helping to repel biting insects. This can reduce the risk of insect

bites, allowing livestock to graze without irritation.

Megalix Garlic Grazer is a natural way of dealing with flies, midges and other biting insects. Livestock farmers have limited options to help keep nuisance biting insects away from stock, however feeding Megalix Garlic Grazer offers a natural solution, along with providing generous levels of selenium to support immune function.

For optimal animal performance at grass and to help in the fight against airborne biting insects, pick up a tub of Megalix Garlic Grazer. ■

## MEGASTART Ewe & Lamb 33% Increase in DLWG

**An independent trial conducted at Myerscough College involving 120 Texel X lambs shows lambs fed Megastart Ewe & Lamb grow faster compared to lambs fed grass alone.**

Growth rates of the treatment and control groups were 160g/day vs. 120g/day respectively, a 33% statistically significant

improvement when Megastart is fed.

A balanced source of minerals, protein and vitamins, Megastart Ewe & Lamb provides lambs with an excellent source of energy from sugars, starch and protected fat to achieve a quicker finish at grass, this can reduce feed costs and allows lambs to achieve a higher prices as they hit the market before prices are depressed. ■



## It's Show Time!

The Scotmin team will be attending a number of agricultural shows over the coming months, take a note of the dates below and come join us for a catch up and some light refreshment.

- Border Union Show 27th-28th July
- Dumfries Show Sat 3rd August
- Kelso Ram Sale Fri 13th September
- Agriscot Wed 20th November
- Livescot Sat 23rd November

## Follow Us Online

You can keep up with the latest News, Events and Offers by joining us on Facebook, Twitter or Instagram. We love to hear from you and see the photos you have tagged us in. Here's one of the best! ■



**Complete Ruminant Nutrition Solutions**

**SCOTMIN NUTRITION**

[www.scotmin.com](http://www.scotmin.com)

